

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF OHIO
EASTERN DIVISION

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XEROX STATE &  
LOCAL SOLUTIONS, INC.,

Plaintiff,

vs. Case No. 1:15CV1707

CITY OF CLEVELAND, OHIO,

Defendant.

~~~~~

Deposition of
MARTIN L. FLASK
CONFIDENTIAL

April 8, 2016

9:30 a.m.

Taken at:

Baker Hostetler LLP
127 Public Square, Suite 2000
Cleveland, Ohio

Christine M. Emery, Notary Public

1 APPEARANCES:

2 On behalf of the Plaintiff:

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22 ~ ~ ~ ~ ~

23 ALSO PRESENT:

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25 ~ ~ ~ ~ ~

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1 MARTIN L. FLASK, of lawful age, called
2 for examination, as provided by the Federal
3 Rules, being by me first duly sworn, as
4 hereinafter certified, deposed and said as
5 follows:

6 EXAMINATION OF MARTIN L. FLASK

7 BY MR. BRENNAN:

8 Q. Good morning, Mr. Flask.

9 A. Good morning.

10 Q. As I introduced myself off the
11 record, my name is Terry Brennan. I, along
12 with Sam Camardo, who is here with me, are
13 attorneys representing Xerox in the lawsuit
14 that has been filed by Xerox against the City
15 of Cleveland in Federal District Court in the
16 Northern District of Ohio, in which Xerox is
17 seeking monies pursuant to a contract between
18 Xerox and the City of Cleveland.

19 You understand that you are here
20 today to have your deposition be taken?

21 A. Yes, I understand.

22 Q. For purposes of the record, if you
23 could just, please, state your full name and
24 spell your last name for the record?

25 A. Martin, middle initial L, last name

1 is Flask, F-L-A-S-K.

2 Q. And, sir, what is your current
3 residential address?

4 A. Is it relevant to this?

5 Q. It is. There may be a point in
6 time where we need to subpoena you to testify
7 at trial.

8 A. So the purpose of my residence is
9 for potential subpoena purposes only?

10 Q. Correct. And we have a protective
11 order in the case so nobody is planning on
12 sharing what is public information outside of
13 attorneys.

14 MS. DINEHART: We'll object to the
15 extent that he used to be a former police
16 officer and he was subpoenaed, subject to the
17 subpoena, through the City of Cleveland and he
18 is here.

19 MR. BRENNAN: Understood.

20 Q. But, sir, there could be a point
21 where your relationship between now and the
22 time of the trial terminate. Either because
23 you resigned from the City of Cleveland or you
24 are terminated from the City of Cleveland and
25 we would have to serve you with the subpoena

1 directly.

2 A. Or retire from the City of
3 Cleveland.

4 Q. Or retire, which would be
5 fantastic.

6 So we are just asking for your
7 residential address. Again, we have a
8 protective order, we are not planning on
9 sharing it with anyone.

10 **THE FOLLOWING IS DEEMED CONFIDENTIAL AND FOR
11 ATTORNEYS' EYES ONLY**

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1 A. It's [REDACTED] [REDACTED] [REDACTED]

2 [REDACTED] in Macedonia, [REDACTED]

3 **END OF CONFIDENTIAL PORTION OF TRANSCRIPT**

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1 Q. And do you have any plans to -- are
2 you in the process of moving or do you have any
3 plans to change that address?

4 A. No, I do not.

5 Q. Okay. And I trust that you have
6 testified hundreds of times?

7 A. Yes.

8 Q. How many times have you testified
9 in a civil deposition?

10 A. Several dozen, I would say.

11 Q. And of those several dozen, have
12 those all been in the capacity as the director
13 of public safety or were they chief of police
14 and other capacities?

15 A. Other capacities other than
16 director of public safety, as chief of police,
17 or in my roles within the Cleveland Division of
18 Police.

19 Q. And asking for an estimate, don't
20 need the exact number, but how many times have
21 you testified in a civil deposition wearing the
22 hat as the director of public safety?

23 A. Less than five.

24 Q. And I take it from those
25 experiences you are generally familiar with the

1 rules of a deposition and how a deposition
2 takes place?

3 A. Yes, sir, I am.

4 Q. But just so there's no confusion
5 and so that attorneys who have deposed you in
6 the past may have had different rules, I just
7 want to make sure we have a common
8 understanding, so I am going to briefly review
9 those, if that makes sense to you.

10 A. I understand.

11 Q. I'm going to be asking you a series
12 of questions. We have a stenographer here, who
13 is going to be taking down the answers. She
14 can only take down oral answers and she can
15 only take verbal answers. So, in other words,
16 uh-huh will not get transcribed. A nod of the
17 head, a shrug of the shoulders won't get
18 transcribed. Do you understand that?

19 A. Yes, I do.

20 Q. It's also important -- I may ask
21 questions that take longer than I would prefer
22 to have them take. So if you could wait until
23 I have completed a question before you provide
24 a response it will make for a clearer record.

25 A. Understood.

1 Q. Okay. Not to be a modest, but I
2 think I'm generally more or less okay about
3 asking questions that are clear, but if there
4 is ever a point in time where you don't
5 understand a question, would you, you know,
6 provide me the courtesy of letting me know, I
7 don't know what you are asking, and I will try
8 to rephrase or clarify the question?

9 A. I will.

10 Q. Today is not an endurance test.
11 You have been designated on only a few topics
12 that I think are relatively non-controversial.
13 So I don't expect us to go all day. Okay?
14 That being said, I think we will probably take
15 a break every hour. If you need a break less
16 than every hour or otherwise, just let us know
17 and we will take a break. The one caveat to
18 that is, if there is a pending question, I'm
19 going to need you to respond to that question
20 before we go ahead and take a break. Do you
21 understand that?

22 A. Understood.

23 Q. Okay. Do you have any questions
24 about the deposition at all?

25 A. No, sir.

1 Q. Okay. And you are aware that Xerox
2 did file a lawsuit in federal district court in
3 front of Judge Polster seeking monies under a
4 contract?

5 A. I am aware.

6 Q. And are you aware that the contract
7 was effective in June of 2013?

8 A. I do not know the specific dates,
9 but I do recall that it was 2013.

10 Q. Okay. And I will show you --

11 MR. BRENNAN: If I can please get
12 an exhibit sticker.

13 Q. I am not here to hide the ball, so
14 marking for purposes of identification as
15 Plaintiff's Exhibit 1.

16 - - - - -

17 (Thereupon, Plaintiff's Exhibit 1,
18 License and Service Agreement, was
19 marked for purposes of
20 identification.)

21 - - - - -

22 Q. And while you're reviewing it, just
23 for purposes of the record, it's a document,
24 the front page of which bears the label Exhibit
25 A, and it's now been marked with a sticker,

1 Plaintiff's Exhibit 1. But if you look in the
2 upper right-hand corner of the document it is
3 page ID number 67, and it continues through
4 page ID number 103.

5 Do you have the same document in
6 front of you, sir?

7 A. Yes, sir, I do.

8 Q. Okay. And do you recognize this
9 document to be the contract executed between
10 Xerox and the City of Cleveland, which, if you
11 turn to the beginning of the agreement --

12 A. I believe that it is, although I
13 have not seen it since 2013.

14 Q. Okay.

15 A. I believe this is a contract
16 between the City and Xerox.

17 Q. Okay. And if you -- page number
18 70, again, if you go on the upper right-hand
19 corner of the document, it's a document
20 effective June 1st, 2013, do you see that on
21 the first and second lines of the contract?

22 A. Yes, I do.

23 Q. Okay. And if you turn to, again,
24 following those numbers, page ID number 89, you
25 have that in front of you, sir?

1 A. Yes, sir, I do.

2 Q. And does that page bear your
3 signature?

4 A. My signature, both printed and
5 script, dated June 27th, 2013.

6 Q. Okay. And you signed this contract
7 on behalf of the City of Cleveland?

8 A. Yes, sir, I did.

9 Q. In your capacity as the director of
10 public safety?

11 A. Yes, sir.

12 Q. And moving forward through the
13 document. You see various schedules?

14 MS. DINEHART: Can you reference a
15 page ID number, Terry?

16 Q. Well, if you turn the page there,
17 there's an exhibit for compensation, then if
18 you turn, starting at page number -- ID number
19 93, do you see that there's a schedule for list
20 of sites?

21 A. Schedule A, list of sites,
22 equipment to be deployed.

23 Q. Okay. If you turn to 96, schedule
24 B, project implementation schedule?

25 A. Yes, sir, I see it.

1 Q. Page 97, schedule C, processing
2 timeline?

3 A. Yes, sir.

4 Q. Okay. And then if you turn to the
5 following page, page ID number 98, it's
6 amendment number one to the license and service
7 agreement by and between Xerox and the City of
8 Cleveland. Do you see that?

9 A. Yes, sir, I do.

10 Q. Okay. You were aware that there
11 was an amendment to the contract we just
12 reviewed?

13 A. I recall there was an amendment.

14 Q. Okay. And if you move forward a
15 few pages to page ID number 103. Again, same
16 question, you signed the amendment on behalf of
17 the City of Cleveland?

18 A. Yes, sir, I did. August 23rd,
19 2013.

20 Q. Again, in the same capacity as the
21 safety director?

22 A. Director of public safety for the
23 City of Cleveland.

24 Q. That is not a title you currently
25 have?

1 A. No, I do not.

2 Q. And what was the tenure of that
3 title in that position?

4 A. I served as director of public
5 safety from January 1st, 2006 to February 10th,
6 2014.

7 Q. So at the time -- is it fair to --
8 for purposes of the deposition, so we are
9 talking about the same frame, when I refer to
10 the contract, I'm going to be referring to the
11 document you originally signed, dated June
12 2013. And when I talk specifically about the
13 amendment, if I do, I'm going to be talking
14 about the last few pages that we just reviewed,
15 signed in August of 2013. Does that make
16 sense?

17 A. Understood.

18 Q. But you understand that both items
19 together became the contract between the City
20 of Cleveland and Xerox?

21 A. Yes, sir, I understand.

22 Q. And the reason you signed, both the
23 contract and the amendment on behalf of the
24 City of Cleveland, is because this was a
25 contract that was designed to further public

1 safety; correct?

2 A. That's correct.

3 Q. In other words, if this were a
4 contract that was designed for financial
5 purposes or for the parks department, somebody
6 else would have signed it, but you signed it
7 because this contract was primarily designed
8 for public safety?

9 A. That's correct.

10 Q. Okay. I hate to ask obvious
11 questions, but as the director of public
12 safety, is it fair to say that your primary
13 goal was to ensure the safety of the residents
14 of the City of Cleveland, as well as visitors,
15 whether those visitors are visitors who commute
16 here for work or otherwise?

17 A. That certainly was part of my
18 duties and responsibilities.

19 Q. Was that your primary duty and
20 responsibility, to ensure safety?

21 A. I provided executive oversight to
22 both the divisions of police and fire and
23 administrative oversight of emergency medical
24 services, kennels, the division of corrections,
25 the office of professional standards and the

1 office of emergency management.

2 So combined together it was a
3 multitude of duties and responsibilities, but
4 safety was the key word in my duties.

5 Q. Correct. That's your primary goal,
6 to ensure safety?

7 A. Yes.

8 Q. It was?

9 A. Yes, sir, that's correct.

10 Q. Okay. And are you aware today that
11 you are testifying in two different capacities?
12 One capacity in what's called a 30(b)(6) or in
13 lay terms you will be testifying as the
14 representative of the City of Cleveland.
15 There's a federal rule of civil procedure that
16 allows an organization to designate the person
17 who has the most knowledge or all the knowledge
18 available on behalf of the organization and
19 that person will, in essence, give answers as
20 the voice of the City of Cleveland. Do you
21 understand that you are testifying in that
22 capacity today?

23 A. I understand that I'm testifying as
24 a representative of the City of Cleveland, but
25 I do not believe that I alone have insight and

1 knowledge of all aspects of the contract or the
2 agreement.

3 Q. No. And we will break that down a
4 little bit.

5 You have been designated as a
6 (30)(b)(6) witness on a very few number of
7 limited topics. You are not being asked to
8 testify about everything that might be at issue
9 in the litigation.

10 Do you understand that you have
11 been designated on a few particular topics to
12 be the voice of the City of Cleveland?

13 A. That's my understanding.

14 Q. Okay. And it might help if I show
15 you the notice of deposition.

16 - - - - -

17 (Thereupon, Plaintiff's Exhibit 2,
18 Notice of Deposition, was marked for
19 purposes of identification.)

20 - - - - -

21 Q. While I'm marking this, you also
22 understand that you will be giving deposition
23 testimony as a fact witness? In other words,
24 you are going to bear the responsibility of
25 testifying as the voice and the knowledge of

1 the City of Cleveland. You will be only
2 testifying as to things you personally know and
3 are aware of.

4 A. I understand.

5 Q. Okay. Showing you what's been
6 marked for purposes of identification
7 Plaintiff's Exhibit 2, which is a document
8 titled, rule 30(b)(6), notice of deposition for
9 City of Cleveland.

10 Do you have that document before
11 you, sir?

12 A. Yes, sir, I do.

13 Q. And if you turn to page two of the
14 document, which bears the heading, matters for
15 examination.

16 A. I'm sorry, can you -- which page?

17 Q. Page two?

18 A. Page two. Yes, sir, I'm there.

19 Q. Do you understand that for item
20 numbers two, three and five of this matter for
21 examination, you have been designated the
22 representative for the City of Cleveland?

23 A. Yes, sir, I do.

24 Q. Okay. Are you prepared today to
25 testify on those topics?

1 A. I can testify to the best of my
2 knowledge and memory.

3 Q. As well as the City of Cleveland's
4 knowledge and memory?

5 A. That's correct.

6 Q. And, sir, what did you do to
7 prepare yourself to be able to testify on
8 behalf of the City of Cleveland on these three
9 topics?

10 A. I reviewed my calendar of meetings
11 that I had, as well as having conversations
12 with attorneys of the Department of Law of the
13 City of Cleveland.

14 Q. Okay. Other than attorneys on
15 behalf of the City of Cleveland, did you speak
16 with anyone else to prepare yourself to testify
17 on these three topics?

18 A. I had a brief conversation with
19 project manager Larry Jones II.

20 Q. When did you have that conversation
21 with Mr. Jones?

22 A. I believe Wednesday of this week.
23 Wednesday of this week.

24 Q. Two days? Okay.

25 A. Yes, that's correct.

1 Q. Okay. And I want to talk a little
2 bit more about that conversation. You reached
3 out to him?

4 A. I did.

5 Q. And what did you say to Mr. Jones?

6 A. I asked him for the number of
7 respondents that we had to the request for
8 proposals. I remember the names of the
9 businesses that did respond to our request for
10 proposals, but I didn't have a memory of how
11 many actually responded to our RFP.

12 Q. And did you tell him you were
13 asking this question because you were going to
14 be giving deposition testimony?

15 A. Yes. Yes, sir, I did.

16 Q. Okay. And was this a telephonic
17 communication or in person?

18 A. No, it was telephone.

19 Q. And what was Mr. Jones's response?

20 A. He reminded me that there were five
21 respondents to the RFP.

22 Q. And, again, the respondents to the
23 RFP -- RFP are a request for proposal?

24 A. That's correct.

25 Q. For the -- what we are calling the

1 2013 contract or the contract that's at issue
2 in the litigation?

3 A. Yes, sir, that's correct.

4 Q. Who were the respondents?

5 A. Redflex, KTS, Xerox, CATS CO, and
6 one -- one additional vendor.

7 Q. Okay. The name of whom just eludes
8 you right now?

9 A. I don't recall at this moment.

10 Q. Okay. But Mr. Jones did provide
11 you with the name of --

12 A. That's correct.

13 Q. -- the names of all five?

14 A. That's correct.

15 Q. Was there anything else to the
16 conversation or just simply quick and --

17 A. I don't think the conversation
18 lasted more than three to five minutes, if I
19 remember correctly. It was a brief
20 conversation.

21 Q. What else was discussed during that
22 conversation?

23 A. Oh, I asked him who specifically --
24 I did ask him the second question, who
25 specifically sat on the review team to review

1 the request for proposals.

2 Q. On behalf of the City of Cleveland?

3 A. City of Cleveland and the Clerk of
4 Courts' office.

5 Q. Okay. Did he provide you a
6 response to that question?

7 A. He reminded me that there were
8 three representatives from the City of
9 Cleveland, three from the office of Clerk
10 Turner and himself.

11 Q. Who were the three from -- on
12 behalf of the City of Cleveland?

13 A. I do not know. We didn't -- I
14 didn't discuss that with him.

15 Q. He just identified the quantity of
16 folks rather than their identity?

17 A. Yes, that's correct.

18 Q. Okay. Separate and apart from what
19 he told you, do you remember who was there on
20 behalf of the City of Cleveland at the time?

21 A. (Pause.)

22 Q. In other words, as I understand
23 your testimony, there were seven folks who were
24 deciding who is going to get this contract;
25 right?

1 A. There were seven individuals that
2 were evaluating the responses for the requests
3 for proposals.

4 Q. Okay. And who do you recall
5 wearing the City of Cleveland hat being one or
6 more of those folks?

7 A. Larry Jones II.

8 Q. Do you recall the two other
9 representatives?

10 A. There were three additional
11 representatives from the City, I do not recall
12 their names.

13 Q. Were you one of the
14 representatives?

15 A. No, I wasn't.

16 Q. So, in other words, you were not
17 one of the folks reviewing the responses, five
18 RFP responses, in deciding, hey, I should rank
19 this one first or I want --

20 A. No, I did not.

21 Q. Okay. Do you recall who, if
22 anyone, on behalf of the clerks of courts had
23 that responsibility at the time?

24 A. I do not know the specific names.
25 Other than the fact that there were three

1 representatives.

2 Q. Okay. And do you know who made the
3 determination, first, how many people would be
4 involved in reviewing the responses and,
5 secondly, who would compromise -- who would
6 compose that committee?

7 A. I do not recall.

8 Q. Okay. And just to be clear, it was
9 not your decision, we need X number of people
10 to review the responses or the composition of
11 the committee should be these folks, that was
12 not your -- your bailiwick?

13 A. There may have been a
14 recommendation made, but I do not recall who
15 made the recommendation or the composition
16 itself, how that structure was designed.

17 Q. Okay. Do you know why the Clerk of
18 Courts would participate in this type of review
19 process?

20 A. Well, the clerks of courts in their
21 role handles all the buying structures,
22 payments, in a relationship between public
23 safety and, specifically, the Division of
24 Police and the Clerk of Courts was integrated
25 so that -- so the traffic camera enforcement

1 program really was broader than just the
2 cameras and the police force. It involved the
3 Clerk of Courts.

4 Q. Because they are the folks that
5 have to process the actual tickets that are
6 issued and the payments that come in as a
7 result of the tickets?

8 A. That's at least a portion of their
9 duties and responsibilities, certainly.

10 Q. Okay. As well as monitoring the
11 docket and dealing with filings and other
12 responsibilities?

13 A. That's right.

14 Q. You understand that the contract we
15 have been talking about is not the first
16 contract the City of Cleveland had for traffic
17 enforcement; correct?

18 A. The first contract goes back to
19 2005, if I remember correctly.

20 Q. And with whom did the City of
21 Cleveland enter into that contract with?

22 A. I believe it was ACS.

23 Q. And do you know where they are
24 located out of?

25 A. No, I do not.

1 Q. And did there come a point in time
2 where ACS stopped being the provider for
3 traffic enforcement for the City of Cleveland?

4 A. I believe there was a name change,
5 but the timeline for that change is unclear. I
6 don't recall.

7 Q. Okay. ACS became Xerox?

8 A. That's my understanding.

9 Q. Okay. Do you know how many
10 different contracts from the first time the
11 City of Cleveland entered into a contract for
12 traffic camera enforcement until the present
13 the City entered into?

14 A. I remember appearing before
15 Cleveland City Council in 2011 asking Council
16 for an extension of the current contract with
17 ACS. And the City Council did approve that
18 contract extension sometime in 2011.

19 Q. So it is your understanding that
20 there was a contract approximately 2005, an
21 extension in 2011, and this contract in 2015?

22 A. That's correct.

23 Q. And do you know whether the
24 composition of the people who are making the
25 decision or at least the recommendation to

1 enter into a contract was the same in 2005 as
2 it was in 2013?

3 A. The 2005 contract was entered into
4 by the administration of then Mayor Jane
5 Campbell. Whether or not there were any
6 individuals that were involved in that original
7 agreement in 2005 to the 2011 extension, I'm
8 not aware of any.

9 Q. Were the titles largely the same,
10 regardless of the individual folks who were
11 holding that title? In other words, there were
12 people from the City of Cleveland, there were
13 people from the Clerk of Courts, and Mr. Jones
14 or his predecessor was involved?

15 MS. DINEHART: Objection to the
16 extent he said he was not sure.

17 A. I don't recall. Not that I don't
18 recall. I don't know.

19 Q. Okay. Were you involved in the
20 issuance of the original contract at ACS?

21 A. In 2005?

22 Q. Correct.

23 A. No, sir.

24 Q. But you were involved in the
25 renewal in 2011?

1 A. Yes, sir, I was.

2 Q. And did you make the recommendation
3 that the renewal should take place?

4 A. I did make a recommendation for a
5 renewal extension to take place to allow the
6 department of public safety to prepare a
7 request for proposals to explore the
8 feasibility of whether or not, number one, to
9 continue the program, number two, whether or
10 not to identify new technology that might be
11 available.

12 So when we asked for the extension
13 in 2011, I made a commitment, as did the City,
14 to develop the request for proposals and seek
15 additional services or other services.

16 Q. And did that go out through an RFP
17 in 2011?

18 A. I believe it was distributed in
19 November of 2012. A request for proposals was
20 developed and distributed to vendors, potential
21 vendors, I think, in November of 2000 -- well,
22 it was late 2012.

23 Q. And just like the 2013 contract,
24 did more than one vendor respond to that RFP?

25 A. That was the RFP that we are

1 talking about, the five vendors we are talking
2 about included Redflex, I think it was ATC, the
3 names of the five companies escape me right
4 now.

5 Q. Okay. And just to be clear, so at
6 the time the extension took place in 2011,
7 there was no RFP at that point in time?

8 A. There was not. None had yet been
9 developed.

10 Q. Okay. And having been through the
11 relationship with ACS, you made the
12 recommendation to whom that the contract should
13 be extended between ACS and City of Cleveland?

14 A. I had conversations with the
15 current finance director, Sharon Dumas, our
16 staff, including the Chief of Police, project
17 coordinator, Larry Jones, and made a
18 recommendation to Cleveland City Council.

19 Q. To continue the relationship with
20 ACS?

21 A. For a period of two years, if I
22 remember correctly.

23 Q. And what factors did you consider
24 at that point in time to determine whether or
25 not to continue that relationship?

1 A. I thought the program had value.
2 And I believe that ACS was providing good
3 service to the City of Cleveland. But we also
4 recognized at that time that technology had
5 moved along to the point where there were other
6 options and opportunities available to the City
7 of Cleveland in terms of the traffic
8 enhancement camera program that needed to at
9 least be considered.

10 The system that originally had been
11 installed was in 2005, in my opinion, was ahead
12 of others, was dated and could and should be
13 enhanced.

14 Q. And when you refer to value, you
15 are not talking about economic value, you are
16 talking public safety value?

17 A. I'm specifically talking about
18 public safety value. I was familiar with the
19 trend, enforcement efforts, accident rates,
20 within the City of Cleveland. And I believe,
21 in my opinion, and I made the argument it had
22 value to the residents.

23 Q. For the extension, were you
24 involved at all in dealing with Xerox directly
25 about -- or ACS about negotiating the extension

1 or talking about what technology could be
2 improved as part of the extension?

3 A. I don't recall having a specific
4 role in those discussions, although I may have
5 been involved at some level of conversation. I
6 don't believe that I personally was involved in
7 that, discussions with the vendor at that time.

8 Q. Okay. But fair to say as of 2011
9 you were satisfied with the work that ACS and
10 Xerox had done on behalf of the City of
11 Cleveland, recognizing you are always looking
12 for improvement?

13 A. I believe that the service that
14 they provided, in my opinion, was very good,
15 very responsive, other than a few minor issues
16 that were identified. The service that they
17 provided, in my opinion, was very good.

18 Q. You've indicated that as part of
19 your preparation to testify on behalf of the
20 City of Cleveland you reviewed your calendar?

21 A. Yes, sir.

22 Q. Is that a paper calendar or an
23 electronic calendar?

24 A. I looked at my most re -- when I
25 moved from public safety to the Office of the

1 Mayor in February of 2010, I was able -- in
2 2014, I was able to look at the data that I
3 currently have available regarding
4 conversations and dates and so forth. I did
5 not have access to the information prior to
6 2014, other than just a few, because different
7 systems, different servers. I just didn't have
8 access.

9 Q. Okay. So in preparing for your
10 testimony today, you were only able to review
11 calendar information --

12 A. Calendar information, there was a
13 short period of time in 2013 and 2014, up to
14 the current time.

15 MS. DINEHART: Please, let him
16 finish the question.

17 THE WITNESS: I'm sorry. Okay.

18 Q. Yeah, we are getting into -- I can
19 speak fast on occasion, I have been warned by
20 stenographers before. I will try to measure it
21 here.

22 Again, you have reviewed an
23 electronic calendar, not a paper calendar?

24 A. Electronic.

25 Q. Do you know at what point in time

1 that calendar started for purposes of your
2 review?

3 A. Around September of 2013.

4 Q. Okay. And the program the City
5 uses is Microsoft Outlook?

6 A. Yes, that's correct.

7 Q. Okay. And is it your practice,
8 when you make a calendar entry, to sometimes
9 put a narrative on that calendar entry?

10 A. Yes, it is.

11 Q. So, in other words, some people put
12 a calendar entry that says, for example,
13 deposition from 9:30 a.m. to X p.m. and just
14 leave it at that. Was it more your practice to
15 put a calendar entry that would say, I had a
16 conversation with so and so and this is what we
17 discussed?

18 A. It depends. If it was an
19 appointment for a deposition like today, my
20 calendar would just articulate the fact that
21 I'm scheduled to be here from 9:30 to some
22 period of time without any details.

23 If I had a conversation with
24 someone and I thought it was worthy or
25 important to maintain a record, I would make a

1 narrative section. I would provide a
2 narrative.

3 Q. And you would do that after the
4 fact; correct?

5 A. Generally after the fact, that's
6 correct, or I would update my calendar.

7 Q. So, in other words, as opposed to a
8 lot of folks using a calendar as a prospective
9 measure, you would, in essence, use the
10 calendar as kind of a diary of what happened
11 and what occurred during a conversation?

12 A. Both.

13 Q. Both?

14 A. (Witness nodding affirmatively.)

15 Q. Okay. Fair enough.

16 Did you review any e-mails in
17 preparation for the testimony today on behalf
18 of the City of Cleveland?

19 A. One or two e-mails. If I -- one or
20 two. And they involved, 2013, developing a
21 messaging for the traffic enforcement camera
22 system, the benefit that it had for the City of
23 Cleveland.

24 I remember working with Xerox to
25 create a message, its value, in terms of

1 accident reduction and enforcement of speed
2 reduction and quality of life in the City of
3 Cleveland. I remember at least one
4 conversation with a representative of Xerox in
5 that regard.

6 Q. Is this because there was a
7 potential ballot initiative that might
8 negatively impact the traffic program?

9 A. In 2013 I wasn't aware of any
10 ballot initiative. The legislation had been
11 enacted by Cleveland City Council and we were
12 looking at, you know, this is good for the
13 citizens of Cleveland, thus created a more
14 timely message to the citizens on its value.
15 And that was around -- between September and
16 December of 2013.

17 Q. Why were you doing that at that
18 point in time if the program had been in place
19 for approximately eight years?

20 A. Well, there was significant
21 enhancement to the program. We had an
22 increased number of traffic cameras located
23 throughout the City of Cleveland. We had
24 increased flexibility with the mobility, with
25 the mobile traffic enforcement cameras, and we

1 had the opportunity to use the cameras as
2 surveillance for the Division of Police.

3 These were options and
4 opportunities that weren't available to us
5 before the new contract.

6 Q. But, in other words, would you need
7 to message to the electorate unless you viewed
8 there to be some potential exposure to the
9 Traffic Camera Program or was this simply just
10 PR?

11 A. Well, it was PR, but it was safety
12 messaging. First alert people, of course, we
13 had to make a notice to the public about where
14 the cameras were located. That was a
15 requirement that we do so.

16 So that was part of the message,
17 that we had increased the number of the traffic
18 cameras, this is where they are located, put it
19 on the City's website, what's the value of the
20 program. All of those things were done, not
21 only to messaging, but to be in compliance with
22 the legislation that was enacted by the
23 Cleveland City Council.

24 Q. And with whom did you speak at
25 Xerox about those topics?

1 A. You know, I spoke with Larry Jones,
2 again, who interacted or help facilitate with
3 someone from Xerox, but I don't recall whom.

4 Q. Okay. And what specifically do you
5 recall doing to message to the electorate the
6 benefits of the Traffic Camera Program at that
7 time?

8 A. It was -- I worked with then
9 director of communications, Maureen Harper,
10 H-A-R-P-E-R, put some media advisories. I know
11 it was put on the City's website.

12 At that time we had a safety blog,
13 a blog. It was called CLE Safety, that we
14 posted. And we shared it with members of
15 Council and others.

16 Q. Okay. Do you recall giving any
17 speeches on the topic of the benefits of the
18 Traffic Camera Program at that time?

19 A. I do not recall it, during my
20 tenure as safety director, ever -- other than
21 testimony in front of City Council or maybe a
22 media inquiry, which I might be responsive to.
23 I do not recall ever giving any public
24 presentation on the program itself.

25 Q. Okay. Just stepping back to your

1 role as a representative on behalf of the City
2 of Cleveland, have you testified to everything
3 you recall discussing between yourself and
4 Larry Jones earlier this week?

5 A. Yes, sir.

6 Q. And you spoke with your counsel as
7 well?

8 A. That's right.

9 Q. I don't want to know things you
10 discussed with your counsel about strategy or
11 otherwise, but as a result of preparing for
12 your 30(b)(6) testimony today, did you learn
13 new facts over the course of the past few weeks
14 that you didn't know prior to 2016?

15 A. I learned that there were five
16 respondents to the RFP, where my memory
17 originally had suggested three.

18 Q. Okay.

19 A. I learned -- that was one thing
20 that I did, in fact, learn. And I did learn
21 the number of individuals that was actually
22 participating in the review of the request for
23 proposals. That it was seven individuals,
24 three from the clerk, three from the City of
25 Cleveland and Larry Jones II.

1 Q. Okay. What you just testified to,
2 those are the only facts you're aware of today
3 that you wouldn't have been aware of in 2015 or
4 the end of 2014?

5 A. No, sir, that's -- those that I
6 just identified are that which I actually
7 recall in my memory rather than learn, but
8 that's correct.

9 Q. Okay.

10 A. Yeah.

11 Q. We had a double negative in there,
12 but you agree with my statement?

13 A. Yes, I did.

14 Q. Okay. Is it fair to say, and I
15 think you have already testified to this, that
16 the City of Cleveland implemented the Traffic
17 Camera Program to enhance public safety?

18 A. I believe that's the motive.

19 Q. That was certainly your motive as
20 the director of public safety?

21 A. I knew that the revenue stream,
22 although it was significant, it only
23 represented about one percent of the City's
24 annual operating budget. So, you know, one
25 percent is -- although the dollar amount seems

1 high, the real impact, in my opinion, was on
2 public safety.

3 Q. And when you are talking about one
4 percent, at the time frame we are talking about
5 during the existence of the contract that's at
6 dispute in the litigation, your annual budget
7 was approximately 500 million dollars?

8 A. 525 to 550, depending on the year.

9 Q. So the Traffic Camera Program was
10 generating approximately 5 million dollars or
11 less on an annual basis?

12 A. The number fluctuated, actually
13 decreased through the years, but if I remember,
14 from 2013 it was 5 point 2 million dollars.

15 Q. Is it fair to say, as the director
16 of public safety, you viewed the decrease in
17 revenue as actually, which may be
18 counterintuitive, a positive development?

19 A. I certainly did. I saw that the
20 number of -- I believe there was a direct
21 correlation between the number of citations,
22 that decrease, and the decrease in revenue
23 stream, along with the decrease in accidents
24 being beneficial to the City of Cleveland.

25 Q. Right.

1 So are you generally aware that in
2 the time frame of 2007, 2008, the revenue
3 generated from the Traffic Camera Program was
4 approximately 9 million dollars, and by the
5 time of this contract in 2013, that had
6 decreased to about 5 million dollars?

7 A. Well, I knew -- I remember that it
8 was higher and that it was 5 point 2 in 2013,
9 but that's where my memory sits, but I do not
10 remember it being 9 million dollars, I don't
11 remember the exact numbers.

12 Q. Okay. And in ballpark terms --

13 A. It --

14 Q. -- revenue was cut about in half
15 during the life of the program, which you
16 viewed as a positive development?

17 A. What I viewed as a positive, of
18 course, was the reduction in accidents and
19 traffic citations and notices being issued.

20 Q. Right.

21 And all things being equal, you
22 would prefer to have the City of Cleveland have
23 more revenue rather than less revenue, but the
24 fact that the revenue was decreasing you viewed
25 as a positive?

1 A. Well, I viewed it as a benefit to
2 the program, yes.

3 Q. Okay. And to the program, a
4 benefit to the City of Cleveland?

5 A. It was Operation Safe Streets was
6 the name the City of Cleveland named the
7 program. We are referring to the traffic
8 camera enforcement program.

9 Q. And Operation Safe Streets, was
10 that solely limited to the Traffic Camera
11 Program or were there other --

12 A. There were --

13 Q. -- components to that program?

14 A. I'm sorry, I cut you off there.

15 There were other components
16 regarding -- including neighborhood traffic
17 enforcement by the officers on patrol, but
18 Operation Safe Streets was a combination of
19 enforcement issues that were linked to the
20 traffic camera enforcement program, but not
21 standing alone.

22 Q. So, in other words, you're aware,
23 generally, that following the ballot initiative
24 in November, the City of Cleveland terminated
25 the Traffic Camera Program?

1 A. Understood.

2 MS. DINEHART: Objection.

3 Q. And following that termination, did
4 end in its entirety or were there components
5 that still remained?

6 A. I cannot -- because of the change
7 in my role in the Cleveland City Government,
8 I'm not familiar. I do not know.

9 Q. Okay. You don't know whether there
10 were some vestiges that remained or whether it
11 was all scrapped after the ballot issue?

12 A. I cannot answer that question. I
13 do not know.

14 Q. Are you aware of any components of
15 that operation that would potentially remain
16 viable following the end of the traffic
17 cameras?

18 A. I would believe that
19 neighborhood -- again, from my own experience
20 rather than knowledge, I would believe that
21 neighborhood traffic enforcement by the
22 Cleveland Division of Police would continue.

23 Q. You are just not aware sitting here
24 today one way or the other?

25 A. No. The only measurable item that

1 I can identify is that I did some analysis late
2 last year and I saw that pedestrian fatalities
3 in the City of Cleveland 2015 almost doubled
4 over 2014.

5 Q. Okay. So following that, you know,
6 it's fair to say that it's your testimony that
7 Xerox and the City of Cleveland Traffic Camera
8 Program had a positive impact on public safety?

9 A. I believe it had a very positive
10 impact.

11 Q. And as you have just indicated, the
12 corollary is true, which is terminating the
13 program had a negative impact on public safety?

14 A. I believe that it did.

15 Q. Okay. In other words, fatalities
16 increased, rates of accidents increased, number
17 of speeders increased?

18 A. The only thing that I can clearly
19 articulate in response is from my own
20 experience and insight, is that the pedestrian
21 fatalities have increased, I'm not familiar
22 with the accident rates currently.

23 Q. Okay. So following the termination
24 of the program, pedestrian fatalities
25 increased. Do you know whether driver

1 fatalities increased?

2 A. I do not.

3 Q. Okay. But you are certainly aware
4 that pedestrian fatalities increased?

5 A. That's correct.

6 Q. The goal of the Traffic Camera
7 Program was to reduce incidents of driver
8 speeding?

9 A. (Witness nodding affirmatively.)

10 Q. If you could speak out loud, you
11 are nodding your head.

12 A. I was waiting for you to stop
13 asking.

14 Q. I will continue my --

15 A. Okay.

16 Q. But one of the goals -- fair
17 response on your behalf. One of the goals of
18 the Traffic Camera Program was to reduce the
19 incidents of folks speeding?

20 A. That's correct.

21 Q. Another goal was to reduce the
22 incidents of folks running red lights?

23 A. Yes, sir.

24 Q. Okay. Those two things together
25 had the ultimate goal of reducing accidents and

1 injuries, including fatalities?

2 A. Yes, sir.

3 Q. Okay. And, in other words, the
4 Traffic Camera Program was put in place, for
5 lack of a better phrase, to stop law breakers?

6 A. Yes, sir.

7 Q. Okay. And the goal is to ensure
8 the safety of both drivers and pedestrians?

9 A. Yes, sir.

10 Q. In addition to the traffic cameras
11 themselves reducing the number of the folks
12 speeding and running red lights, is it fair to
13 say there are additional benefits from
14 implementing the traffic cameras? And if you
15 need me to identify some, I'm fine doing so,
16 but are you aware of other benefits other than
17 people not speeding as much and not running red
18 lights as much?

19 A. I believe that it enhanced the
20 perception of safety within the City of
21 Cleveland. People driving into the community
22 would know in advance that, you know, you have
23 to be alert and aware of the laws and drive
24 safely.

25 Q. So one of the benefits is actually,

1 people -- whether or not I'm driving through
2 the City of Cleveland to get a ticket, I can
3 see there's a sign up there and there's a
4 camera up there that say, hey, you know, we are
5 the City of Cleveland, we are kind of
6 monitoring you, we are making sure you are
7 complying with our laws. That's one of the
8 benefits, whether or not you issue a ticket?

9 A. That's right.

10 Q. And, in addition, there's some
11 benefit to the City of Cleveland, if it didn't
12 have traffic cameras, it may choose to deploy
13 officers to monitor speed and red light
14 violations; correct?

15 A. It would require increased
16 employment of police officers to accomplish the
17 same goal.

18 Q. And if you are having a police
19 officer monitor an intersection as opposed to a
20 traffic camera, that would cost the City of
21 Cleveland hundreds of thousand of dollars, if
22 you take into consideration salary and benefits
23 of the officer or officers?

24 A. That's right.

25 Q. And by freeing up officers who

1 otherwise might be monitoring intersections
2 that the traffic cameras monitored, those
3 officers could then be re-deployed elsewhere
4 within the City of Cleveland to benefit public
5 safety otherwise; correct?

6 A. Yes, sir.

7 Q. Alternatively, the City of
8 Cleveland could hire a few officers and employ
9 fewer officers, but if the officers aren't
10 monitoring intersections, they can be used
11 elsewhere to stop drug dealers or to get guns
12 off the feet or otherwise?

13 A. Or respond to other calls for
14 service, multitude of other services, yes, and
15 responsibilities, yes, sir.

16 Q. You would agree with my statement
17 and the additional items that you added on?

18 A. Yes, sir.

19 Q. And is it fair to say that the
20 traffic cameras had a deterrent effect, not
21 only where they were located, but throughout
22 the City of Cleveland?

23 So, in other words, I'm driving in
24 from Shaker Heights to go work downtown at the
25 PNC Building and I see a traffic camera and the

1 signage. I might not only run red lights, but
2 slow down in that area, that might continue
3 throughout my tenure of driving through the
4 City of Cleveland?

5 A. Yes, sir.

6 Q. We talked a little bit about the
7 revenue decreasing over time after the traffic
8 cameras were implemented. The same would be
9 true of the number of citations issued and
10 paid; correct?

11 A. That's correct.

12 Q. So, in other words, the program's
13 implemented in 2005, by 2013 the number of
14 citations are on the decline, both for red
15 light and speed?

16 A. Yes, sir.

17 Q. And, again, you view that as a
18 positive because people are now following laws?

19 A. Yes, sir.

20 Q. Okay. In other words, it's not as
21 though 50 percent fewer folks are driving on
22 the street, just, you know, 50 percent fewer
23 folks -- or more folks are following the laws?

24 A. That's my belief.

25 Q. Okay. Is it fair to say that the

1 Traffic Camera Program ended following a ballot
2 initiative, not because of a decision you made
3 to end the Traffic Camera Program?

4 A. Yes, sir.

5 Q. In an ideal world, is it fair to
6 say, the Traffic Camera Program, in your mind,
7 would have continued 2015, 2016 and to the
8 present?

9 A. It would have continued at least
10 through the life of the contract.

11 Q. And can you think of any reason why
12 you wouldn't have wanted it to continue after
13 the life of the contract?

14 A. I cannot think of any reason why I
15 would recommend that it -- the program end.

16 Q. Can you think of any initiative the
17 City of Cleveland has undertaken in its history
18 that has been more effective in reducing the
19 incidents of speeding and running red lights,
20 other than the Xerox/City of Cleveland Traffic
21 Camera Program?

22 A. I do not have the statistical --
23 historical statistical information to compare
24 it against. I'm certainly aware of programs
25 that have been in existence in the Cleveland

1 Division of Police historically that were
2 viewed to be appropriate, even necessary, but I
3 just don't have any statistical information
4 upon which to compare.

5 Q. Okay. And I won't extend it to the
6 entire history of the City of Cleveland --

7 A. Yes.

8 Q. -- but during your tenure, can you
9 think of any program the City of Cleveland
10 enacted that was effective at reducing the
11 incidents of speeding and running red lights as
12 the Xerox/City of Cleveland Traffic Camera
13 Program?

14 A. No, sir.

15 MS. DINEHART: Objection.

16 This is in his tenure as the
17 director of public safety?

18 MR. BRENNAN: Correct.

19 Q. With that addition, as director of
20 public safety, can you think of any other that
21 was as effective?

22 A. No, sir.

23 Q. Pardon me.

24 What services did Xerox provide
25 under the contract that we've discussed?

1 A. Installation, coordination,
2 providing information to the Division of
3 Police. Networking, interaction, for both the
4 City and the Clerk of Courts.

5 Q. Okay.

6 A. Specific within the program itself,
7 the three areas that I articulated with the new
8 contract, of course --

9 Q. Correct.

10 A. -- with the offer to increase the
11 number of fixed locations throughout the City
12 of Cleveland, in those areas that were
13 approved. The ability to utilize the fixed
14 camera location for the Division of Police as
15 surveillance cameras, and increased mobility of
16 the mobile and traffic enforcement program, the
17 mobile cameras.

18 MS. DINEHART: Terry, I would like
19 to note for the record, is that one of the
20 30(b)(6) section or are you asking under his
21 personal knowledge?

22 MR. BRENNAN: No, I'm sorry.

23 Q. And I might have referred earlier,
24 if you look at your notice, I understand you
25 are the designated representative on topics

1 two, four and five, I might have accidentally
2 said topic three.

3 MR. NATHANSON: Two, three and
4 five.

5 MS. DINEHART: Two, three and five.

6 MR. BRENNAN: Okay.

7 Q. So two, three and five you have in
8 front of you?

9 A. Yes, sir.

10 MR. BRENNAN: Yeah. It's a fair
11 objection.

12 Q. And I'll get back to your 30(b)(6),
13 but I would like to sort of -- we are in your
14 30(b)(6) deposition, I will take a break at
15 some point in time and I will just have you
16 testify in your personal deposition capacity,
17 so at a fair point to take a break --

18 MS. DINEHART: I just want to
19 clarify, then you are only talking about
20 30(b)(6) knowledge as of right now, you will
21 let us know when you switch to personal
22 knowledge, is that what you are saying?

23 MR. BRENNAN: We will take a break
24 and we will go to personal knowledge.

25 MS. DINEHART: Okay.

1 Q. So right now we are within the
2 umbrella although I crossed the line, and I
3 apologize, into your factual knowledge.

4 Your testimony today, is it fair to
5 say, that's as the representative of the City
6 of Cleveland?

7 A. Yes, sir.

8 Q. Okay. When you initially
9 considered whether or not that Xerox or ACS,
10 depending on what you consider the name to be
11 at the time, to continue to be the vendor for
12 the City of Cleveland for the Traffic Camera
13 Program, what factors were most important to
14 you?

15 A. The development of the request for
16 proposals was, in my opinion, extremely
17 important. Although I was not directly
18 involved in the development of the request for
19 proposals, those items that I wish to see
20 included within the request for proposals was
21 made very clear for the project coordinator and
22 anyone else involved at that time.

23 Specifically, I wanted those three
24 things. I wanted to increase the number of
25 fixed locations located throughout the City of

1 Cleveland, increase the mobility of the mobile
2 cameras, and to have the ability for the
3 Division of Police to be able to utilize the
4 fixed camera locations as surveillance cameras
5 for operational and forensic purposes. Those
6 were the three key items that I wanted to see
7 included within the request for proposals.

8 That, to my understanding, was, in
9 fact, incorporated in the respondents to the
10 RPF, responded to a multitude of issues, but
11 that being -- those three were included.

12 Q. Did you review the RFP before it
13 was issued?

14 A. I don't recall. I don't recall.

15 Q. Did you review all five responses
16 to the RFP?

17 A. No, sir.

18 Q. Okay. Did you review any of the
19 five responses?

20 A. No, sir.

21 Q. Did somebody prepare for you or
22 otherwise give you information summarizing what
23 the responses were to the RFP?

24 A. I believed I was briefed. I
25 remember being briefed by the project manager,

1 Larry Jones. So certainly I was briefed on the
2 responses and the progress, but I don't recall
3 any specific briefing. If the question is
4 briefing documents, I do not recall it.

5 Q. Okay. In other words, what
6 information did you have available when
7 considering the responses to the RFP and making
8 a recommendation?

9 A. The recommendations from the
10 project manager and members of the project or
11 the review team.

12 Q. And who were those folks?

13 A. Again, I don't recall all six of
14 their names. I do not recall.

15 Q. Fair to say that the reason the
16 City of Cleveland chose to continue its
17 relationship with Xerox is because it viewed it
18 as the best possible provider of traffic camera
19 services?

20 MS. DINEHART: Objection.
21 You can answer.

22 A. The opinion of the project
23 coordinator and the team, they were most
24 responsive to our request for proposal.

25 Q. Best technology?

1 A. Best --

2 MS. DINEHART: Same objection.

3 A. Yeah. I do not know that they were
4 the best, but certainly provided the services
5 that we were seeking.

6 Q. Okay. Do you recall anyone
7 offering better technology?

8 MS. DINEHART: Objection.

9 A. I can't identify that there was.

10 Q. Okay. One of the reasons that the
11 City of Cleveland chose Xerox is because it
12 provided the best ticket processing?

13 MS. DINEHART: Objection.

14 A. They provided good ticket
15 processing. Again, I do not know that they
16 were the best among all the five respondents in
17 that specific component.

18 Q. Was the cost of working with Xerox
19 a factor in the determination by the City of
20 Cleveland to choose Xerox over another vendor?

21 MS. DINEHART: Objection.

22 A. It was a considerable amount of
23 discussion on funding or revenue stream in that
24 there were at least two options, one, a fixed
25 cost or a percentage of violations. We made a

1 conscious decision to go forward on the side of
2 a fixed cost.

3 Q. But this wasn't a lowest bid RFP?

4 A. No, sir, it was not.

5 Q. Do you know where Xerox stood in
6 terms of the estimated cost of working with
7 Xerox versus other vendors?

8 A. I do not recall that.

9 Q. And that wasn't a primary driver in
10 recommending Xerox over other vendors; correct?

11 MS. DINEHART: Objection.

12 A. Could you ask that question again
13 for me, please?

14 Q. And that wasn't a driving factor in
15 the City of Cleveland choosing Xerox as opposed
16 to other vendors?

17 A. I do not believe it was.

18 Q. Okay. Fair to say that as of 2013
19 that the City of Cleveland was very satisfied
20 with the services Xerox had been providing?

21 A. I believe the City was satisfied
22 with the services provided.

23 Q. Okay. And I'm happy to show you
24 documents, but I think you said, you know,
25 extremely satisfied overall?

1 A. Yeah. Other than a few -- again,
2 other than a few issues where we had cameras
3 that were inoperative for an extended period of
4 time and not being notified of that, I think
5 our relationship with ACS and Xerox was very
6 good.

7 MR. BRENNAN: Okay. Why don't --
8 we have been going just about an hour, why
9 don't we take a five-minute break right now --

10 MS. DINEHART: Okay.

11 MR. BRENNAN: -- if that makes
12 sense?

13 (Short recess had.)

14 Q. Sir, I think you already testified
15 to this, but I'm just reviewing my notes, is it
16 fair to say that the Xerox/City of Cleveland
17 Traffic Camera Program had a tremendous
18 positive impact on public safety in the City of
19 Cleveland?

20 A. Yes, sir, it did.

21 Q. And we talked a little bit about
22 your calendar or what I inartfully referred to
23 as your diary entries here. I want to hand you
24 an exhibit and understand how you keep records
25 here.

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(Thereupon, Plaintiff's Exhibit 3,
Calendar Entry, Document CL019, was
marked for purposes of
identification.)

- - - - -

Q. Showing you what's been marked for
purposes of identification as Exhibit 3. Do
you recognize this document?

A. Yes, sir, I do.

Q. Okay. And is this an example of
something that you would have put into your
Outlook Calendar to memorialize a conversation
that you had?

A. Yes, sir.

Q. And is this something that you
printed off in connection with the litigation?

A. I don't know that I printed it or
provided it to the City's representative. I
may have provided it to them electronically.

Q. One way or the other --

A. It was provided to the Law
Department of the City of Cleveland.

Q. And in this particular
communication you're discussing your

1 experiences with Xerox you write, most of which
2 have been extremely positive; correct?

3 A. Yes, sir.

4 Q. And was that true and accurate at
5 the time you wrote it?

6 A. Yes, sir.

7 Q. And is it true and accurate today?

8 A. Again, my experiences with ACS,
9 slash, Xerox was very positive.

10 Q. And that's true of the City of
11 Cleveland not just you, Mr. Flask, personally?

12 A. That's correct.

13 Q. Okay. I think we are probably at
14 the point where we are ready to break from your
15 30(b)(6) deposition testimony and just cover
16 some topics in your personal capacity.

17 MR. BRENNAN: So -- if that makes
18 sense, unless you have any issues you want to
19 cover or any questions you have?

20 MS. DINEHART: No.

21 MR. NATHANSON: No.

22 Q. I will just redirect on the
23 30(b)(6) and we will move to your personal
24 capacity.

25 Okay. So, again, now for purposes

1 of this testimony, you are taking off your City
2 of Cleveland hat, you are not testifying as to
3 things you only became aware of from other
4 sources, you are testifying from your own
5 personal knowledge, things you saw, things you
6 heard, things you know personally. Does that
7 make sense?

8 A. Yes, sir.

9 Q. Okay. You have not been designated
10 as the representative for the City of Cleveland
11 on a number of topics as set forth in the
12 exhibit I showed you, including the negotiation
13 and execution of the contract. Is it fair to
14 say that you are not the best person to speak
15 to those topics?

16 A. I would agree.

17 Q. Same with the drafting of the
18 contract, did you draft the contract? Were you
19 involved in the drafting of the contract?

20 A. No, sir, I was not.

21 Q. Okay. Did you propose any
22 particular language for the contract, review
23 different versions or was it, in essence,
24 you're shown the final version and you trust
25 other folks within the City of Cleveland

1 umbrella to give you a contract and you sign as
2 the director of public safety?

3 A. Yes, sir.

4 Q. That's how it happened up the
5 ladder, as I am describing it?

6 A. Yes, sir.

7 Q. You weren't involved with lay or
8 attorney representatives from the City of
9 Cleveland negotiating aspects of force majeure
10 provisions or termination for convenience
11 provision; is that true?

12 A. That's true.

13 Q. Do you know who did take the lead
14 on behalf of the City of Cleveland in terms of
15 negotiating the contract at issue in the
16 litigation?

17 A. Although there may have been a
18 number of attorneys from the Law Department of
19 the City of Cleveland involved, I believe it
20 was Assistant Director of Law, Jeffrey Marks.

21 Q. Is that answer also true of the
22 amendment for the contract?

23 A. Yes, sir.

24 Q. Was there a layperson who was
25 primarily responsible for the negotiation as to

1 the contract and the amendment that you are
2 aware of?

3 A. I'm not aware.

4 Q. Do you know if anyone, not from the
5 law department, was involved in negotiating the
6 contract with the City -- with Xerox?

7 A. I'm not aware.

8 Q. Okay. Sitting here today, are you
9 aware of the termination for convenience
10 provision in the contract?

11 A. No, sir.

12 Q. Are you aware of the force majeure
13 provision in the contract?

14 A. I've heard the terminology used,
15 but I'm not sure I understand it.

16 Q. You have heard of force majeure
17 generally or in connection with this contract?

18 A. In connection with this contract as
19 a result of one meeting that I was in
20 attendance with representatives of Xerox, Jeff
21 Marks, and the representative of the City of
22 Cleveland.

23 Q. And when did that meeting take
24 place?

25 A. Sometime in late 2014.

1 Q. Following the ballot initiative or
2 before the ballot initiative?

3 A. Following the ballot initiative.

4 Q. I'm sorry, I didn't get all the
5 notes. Who do you recall attending that
6 meeting and where did that take place?

7 A. The meeting was held in the office
8 of the director of public safety. I do recall
9 that Assistant Director of Law, Jeff Marks, was
10 in attendance, as I was, of course,
11 Larry Jones II was in attendance as the
12 representative of the City of Cleveland, along
13 with a number of other individuals, who I don't
14 recall.

15 Q. On behalf of the City of Cleveland
16 or Xerox?

17 A. On behalf of Xerox. It was myself,
18 Larry Jones, Assistant Director of Law, Jeff
19 Marks, representatives of Xerox, but I don't
20 recall specifically who they were or whether or
21 not there was any other representatives for the
22 City of Cleveland.

23 Q. Sitting here today can you name any
24 Xerox employees?

25 A. No, sir, I cannot.

1 Q. What do you recall being said about
2 force majeure during that meeting?

3 A. I know the term was used, but I do
4 not recall the context of how it was used. It
5 was -- my sense was it was a very preliminary
6 conversation --

7 Q. Okay. Do you know --

8 A. -- that didn't result in any
9 decisions.

10 Q. And I cut you off. It did not
11 result in any decisions?

12 A. That's right.

13 Q. So, in other words, tell me if I'm
14 inaccurately restating your testimony, but
15 following the ballot initiative there's a
16 meeting between representatives and the City of
17 Cleveland and Xerox that sort of determined
18 where we go from here or what the next steps
19 are, as a result of ballot initiative?

20 A. That's my understanding. And
21 that's my memory.

22 Q. Okay. And during that meeting
23 someone uses the term force majeure?

24 A. That's correct.

25 Q. And you don't recall whether there

1 -- who used it or in what context they used it?

2 A. No, sir, I do not.

3 Q. And you don't recall what if any
4 response there was to someone using the term
5 force majeure?

6 A. No, sir, I do not.

7 Q. And as a result of that meeting no
8 decision was made, there was no action plan,
9 sort of where do we go from here was left an
10 open item?

11 A. That's correct.

12 Q. And when did you first become aware
13 of the ballot initiative? If the ballot
14 initiative is passed in November, when did you
15 first become aware of it?

16 A. I believe sometime in the spring of
17 2014. Specific dates, I just -- elude me.

18 Q. Understood.

19 A. Yeah.

20 Q. And how did it come to your
21 attention, the ballot initiative, in the spring
22 of 2014?

23 A. Through some media reports.

24 Q. Okay. In other words, you saw
25 reports that voters were gathering signatures

1 and potentially putting this on the ballot?

2 A. That's right.

3 Q. That didn't come to your attention
4 as a result of anything internal in the City of
5 Cleveland? In other words, conversation with
6 another City employee or a memo or a document?

7 A. None that I recall.

8 Q. When you first heard about that
9 media report, do you recall whether that was a
10 media report on Cleveland dot com, The Plain
11 Dealer, whether it was televised, radio?

12 A. I don't recall the exact source.

13 Q. Okay. Regardless of the medium
14 from which you first heard about it, is it fair
15 to say your initial reaction was not positive?
16 In other words, I hope this doesn't get passed
17 because this is a great program and it's
18 helping the City of Cleveland?

19 A. I was disappointed that it was even
20 being considered.

21 Q. For the reasons I've articulated?

22 A. That's correct.

23 Q. And what did you do, if anything,
24 in response to hearing that the voters might
25 put it on the ballot in November?

1 A. I remember interacting with the
2 press department, the media department of the
3 mayor's office, providing some information in
4 response to some media inquiries about the
5 program itself.

6 My role was limited in providing
7 statistical information and other things to the
8 press offices in Cleveland.

9 Q. Okay. And was that a proactive
10 measure on your part or responsive to inquiries
11 from your media coverage?

12 A. I believe it was reactive on my
13 part.

14 Q. So, in other words, someone from
15 your internal media folks calls you up, shoots
16 you an e-mail and says, hey, there might be a
17 ballot initiative?

18 A. It wasn't about the ballot
19 initiative. It was about, what are the facts
20 about the program itself, you know, revenue
21 streams, number of tickets being issued and
22 rates and so forth, that kind of information
23 that the police division and public safety
24 maintained at that time was shared with the
25 press office.

1 Q. Okay. But you understood that
2 those inquiries were being made by the media in
3 the spring of 2014?

4 A. Well, they may have been made even
5 earlier than that, throughout the previous ten
6 years or so that they had been in existence,
7 but certainly spring of 2014, as I remember.

8 Q. Okay. Which came about as a result
9 of the fact that the voters were, perhaps,
10 putting something on the ballot?

11 A. It was a petition effort underway.

12 Q. And other than responding to
13 internal requests from your media folks, did
14 you do anything else to address the possibility
15 that voters might put a ballot initiative?

16 A. My role significantly changed on
17 February 10th of 2014, so my direct involvement
18 with public safety, other than in a supportive
19 role, was -- my role of public safety was
20 minimalized, February 10th, 2014.

21 Q. Did you ever talk with Mayor
22 Jackson about the ballot initiative either
23 before or after it was passed?

24 A. I can say I'm sure that I did, but
25 I don't recall when or the content of the

1 conversations.

2 Q. All right. I want to try to break
3 that down, even if you don't have a memory.

4 Do you recall speaking to Mayor
5 Jackson about the ballot initiative before it
6 was passed?

7 A. I don't recall.

8 Q. Do you recall speaking with Mayor
9 Jackson after the ballot initiative was passed?

10 A. I have spoken with the mayor late
11 last year regarding the absence of the traffic
12 enforcement cameras, certainly in 2015.

13 Q. And what triggered that
14 conversation?

15 A. Statistical information that I
16 became aware of that showed a significant
17 increase in pedestrian fatalities within the
18 City of Cleveland.

19 Q. Did you initiate the conversation
20 with the mayor or did he initiate the
21 conversation with you?

22 A. I initiated it.

23 Q. You went to the mayor and you said,
24 Mayor Jackson, now that we don't have cameras
25 there is a greater number of pedestrian

1 fatalities and we have to do something about
2 this?

3 A. I had a conversation with the mayor
4 and the chief of police and the traffic
5 commissioner.

6 Traffic -- pedestrian traffic
7 fatalities were not tracked on a weekly summary
8 report as prepared by the Division of Police,
9 and I recommended to the chief that it be
10 included in the weekly summary report. And I
11 think that's how the conversation involving, at
12 least my briefing, the mayor of what action I
13 had done.

14 Q. Okay. But in the course of that
15 conversation there was some nexus between the
16 traffic cameras and the fatalities? In other
17 words, you are communicating to the folks at
18 the meeting, we don't have the cameras,
19 fatalities are increased?

20 A. Well, the conversation was broader
21 than just the cameras. I also saw a
22 significant decrease in traffic enforcement
23 activities by officers of the Cleveland
24 Division of Police. Statistically I saw, in
25 2015, that the number of traffic citations

1 issued by officers had decreased about 25
2 percent.

3 So the information, as I remember
4 sharing with the mayor is, we have a two-fold
5 issue here, decreased enforcement by uniformed
6 officers, the absence of traffic cameras and
7 traffic cameras may have led, I had to qualify
8 by saying may have led, to a significant
9 increase of traffic pedestrian fatalities here
10 in the City of Cleveland. Although, I couldn't
11 have any evidence to support, you know,
12 scientific data to support my belief. The two
13 factors took place simultaneously.

14 Q. And you can't think of other
15 factors that may have resulted in the --

16 A. I did see that, beside the City of
17 Cleveland, there was an increase in pedestrian
18 fatalities. I saw that the numbers were edging
19 up in the cities and in areas all across the
20 country, so it wasn't unique just to the City
21 of Cleveland.

22 There may have been other factors,
23 including but not limited to, texting and
24 conversations on the phone. There may have
25 been a multitude of factors for which I am not

1 aware. But I did see the two statistics that
2 coincided with the rise.

3 Q. Do you recall when it was that
4 officers started to issue fewer tickets?

5 A. I do not know the time frame, but I
6 did, during my review, it was last August or
7 September of last year, 2015. I just did a
8 cursory check on some data that was provided by
9 the Division of Police that stood out as being
10 various and historical numbers.

11 Q. But do you recall when that -- if
12 that decrease started to take place in November
13 of 2014 or subsequent to that?

14 A. I do not know.

15 Q. But if I asked you to go back to
16 your computer and pull that data, you believe
17 you would have a report that would show, on a
18 monthly or a weekly basis, the number of
19 citations issued?

20 A. Cleveland Division of Police has a
21 weekly report that's prepared that identifies
22 the number of enforcement actions taken, along
23 with reported crimes within the City of
24 Cleveland that's prepared on a weekly basis.

25 Q. And that report exists going back

1 years?

2 A. I do not know how long they have
3 been retained, but the basic format of the
4 report dates back until 1996, 1997.

5 Q. Okay. And specific as to the --
6 and do you recall when this conversation was
7 that you had with the mayor?

8 A. I believe late last summer, early
9 fall, 2015.

10 Q. Do you know whether you have a
11 calendar entry that would reflect that meeting?

12 A. I would -- I do not recall.

13 Q. Okay. Would you expect that you
14 would, that's your practice to keep those types
15 of entries?

16 A. I keep a record of those items,
17 those meetings or discussions or points in time
18 that I may need to refer back to for a
19 statistical reporting for documentation
20 purposes. A normal conversation with the mayor
21 probably would not have been retained for that
22 purpose. But a conversation with the chief
23 probably would.

24 Q. Okay. So I believe your testimony
25 was, and correct me if I am wrong, it's, you

1 know, February of 2014, your role in public
2 safety is getting minimized; correct?

3 A. That's correct.

4 Q. So why is it that now we are moving
5 into 2015, you're having conversations with the
6 mayor and other folks about the traffic program
7 and other issues?

8 A. I was a recipient of the weekly
9 statistical report provided by the Division of
10 Police. And I would give it a cursory review
11 on a weekly basis. And then my review was
12 normally cursory. But when I looked at -- in
13 more detail some statistical matters I saw that
14 the numbers stood out as a significant
15 decrease. So I called the traffic commissioner
16 and had a conversation with a few folks to
17 figure out what was going on and why that
18 decrease had occurred.

19 Q. And you reviewed those statistics
20 at the time on a weekly basis?

21 A. I was a recipient, but because of
22 my role and not being directly involved in the
23 oversight of public safety, although I was a
24 recipient, I would review it, I would see it,
25 do a cursory review, it was normally just a

1 normal report. For some reason -- I focused on
2 this one for some reason, I can't tell you why.

3 Q. Switching topics a little bit. Is
4 it fair to say that the -- and I'm talking
5 about the time period prior to November of
6 2014, that the Traffic Camera Program, not
7 everyone within Cleveland City Council agreed
8 with the Traffic Camera Program?

9 A. There were supporters and
10 detractors, but to answer your question
11 directly, there were some who did not support
12 it.

13 Q. It was a hot button topic
14 politically?

15 MS. DINEHART: I'm sorry, can you
16 repeat that question?

17 Q. It was a hot button topic
18 politically?

19 A. No more or no less than some
20 others.

21 Q. There certainly were some folks
22 within City Council who voted against traffic
23 cameras?

24 A. Correct.

25 Q. There were folks, members of City

1 Council, who came forward and said I don't want
2 these traffic cameras in my ward?

3 A. That's right.

4 Q. Do you recall who the Council
5 members were who voted against the Traffic
6 Camera Program?

7 A. I do not recall the vote, who voted
8 for or against it.

9 Q. All right.

10 A. I do not recall.

11 Q. Do you recall which Council members
12 came forward and said, please, do not put these
13 in my ward, I don't want them?

14 A. I remember two that I can recall.

15 Q. Okay.

16 A. Councilman Zack Reed, Zachary Reed,
17 and I believe Councilman Terrell Pruitt, in
18 ward one, did not want any cameras installed
19 within his ward.

20 Q. And when did Councilman Pruitt
21 bring that to your attention?

22 A. 2013.

23 Q. Do you know when in 2013, before or
24 after the contract renewal?

25 A. During the discussions with City

1 Council on our recommendation to award the
2 contract to Xerox.

3 Q. And what do you recall Councilman
4 Pruitt saying to you?

5 A. Department of Public Safety had
6 made a recommendation based on statistical
7 information and accident reporting that a
8 camera may be valuable to a certain area of his
9 ward. I remember him telling me personally
10 that he would get back with me and later he
11 said he wished not to have it in his ward.

12 Q. Do you recall what words he used or
13 language he used?

14 A. Other than saying he didn't want
15 them in his ward, I don't remember him
16 specifically saying why. I didn't ask him why.

17 Q. There was no statement, I find
18 these things to being a nuisance or taxing our
19 residents or I don't believe they promote
20 public safety, any of those things?

21 A. No, sir.

22 Q. Okay.

23 A. No, sir.

24 Q. And did you ultimately agree with
25 that recommendation or that --

1 A. Yes, sir.

2 Q. And why? Did you conclude that it
3 wouldn't have promoted public safety or you
4 just acceded to the wishes of the Councilman?

5 A. It was my understanding that the
6 locations were imbedded within the legislation
7 itself. They are required, specific locations,
8 to be approved by Council. So they were
9 imbedded within the legislation to identify
10 specific locations. If they weren't there, the
11 cameras wouldn't be there. So the Council, in
12 order to get Council approval, if the
13 Councilman didn't want it in his ward, we
14 didn't include it.

15 Q. Your goal was to get Council, the
16 majority of Council, to approve?

17 A. To support the program, that's
18 correct.

19 Q. And if that means some Council
20 members don't want them in their ward and the
21 vote was in favor of it, you were in favor of
22 doing that?

23 A. Yes, I was.

24 Q. Moving on to Councilman Reed, you
25 recall him indicating that he didn't want

1 cameras in his ward?

2 A. Yes, I do.

3 Q. And when did he convey that to you?

4 A. As a result of a Council boundary
5 realignment the previously posted traffic
6 camera location was within his new boundary of
7 his new Council ward, I believe it was on
8 Broadway Avenue. He asked that it be
9 immediately removed from his ward. Councilman
10 Brancatelli says, move it to mine. And I think
11 that action was taken. So it was moved from
12 his ward about five blocks up the street to
13 Brancatelli's ward up Broadway Avenue.

14 I do not remember if that was pre
15 2013 -- although, I believe it was pre 2013, I
16 just don't recall the time frame. But I do
17 remember the action being taken.

18 Q. And do you recall in specifics what
19 he said to you? Hey, I don't think these
20 things are effective or just a money trap or
21 anything?

22 A. He was -- I don't believe that he
23 ever had any one on one conversation with me
24 regarding the program. His comments and his
25 position was stated that Council committee

1 hearings are on the floor of Council.

2 Q. And do you recall him, during those
3 communications, taking the position that the
4 Traffic Camera Program is more about revenue
5 than it is about public safety?

6 A. I recall -- I remember very clear
7 that he was adamantly and vocally opposed to
8 the program, but I do not recall his specific
9 argument.

10 Q. But you would have recalled it if
11 it dealt with public safety? In other words,
12 if he was making public statements in front of
13 City Council saying, these don't work, they
14 don't stop accidents?

15 A. I don't recall him ever stating
16 anything even close to that.

17 Q. Okay. And, in fact, you know, we
18 can all hop on and Google, you know, there have
19 been a number of instances where he was opposed
20 to the program because he thought it converted
21 from being about public safety to being about a
22 revenue source, is that your understanding?

23 A. I would have to go back and look at
24 some of these articles. I just don't remember
25 the justification for his position. In my

1 mind, my memory was, I don't think he ever
2 equated safety with the program, it was other
3 issues. And I'm not sure why those issues were
4 there. I sense and, again I would have to say
5 you would have to qualify this, but his
6 residents in his ward were opposed to it,
7 therefore, he was.

8 Q. Fair point.

9 A. Yes.

10 Q. But regardless of his reasons, you
11 never heard from him or his constituents that
12 this was not an effective public safety tool?

13 A. No, sir.

14 Q. Something else was driving his
15 motivation?

16 A. That's correct.

17 Q. I will represent to you and the
18 record will reflect it, but Council members
19 Brady and Cimperman also voted against the 2013
20 contract. Does that refresh your memory at
21 all?

22 A. No, sir.

23 Q. You don't recall them being opposed
24 to the traffic cameras?

25 A. I don't recall.

1 Q. All right. You don't recall any
2 conversations with them about whether they were
3 in favor or against the traffic cameras?

4 A. The only ones that I personally had
5 any one on one dialog with was Councilman
6 Pruitt, Terrell Pruitt.

7 Q. Okay. Let's step back in time a
8 little bit. Going back to the first traffic
9 camera contract, 2015, before the City of
10 Cleveland takes on the new endeavor it didn't
11 have traffic cameras beforehand. I take it the
12 City of Cleveland does some due diligence to
13 determine, hey, whether or not we should be
14 involved in the business of traffic camera?

15 MS. DINEHART: And, object, just
16 for the record, because you said 2015, I think
17 you mean 2005.

18 Q. 2005. I'm sorry if I misspoke.
19 2005.

20 A. In 2005 I was the security manager
21 of airport security for Cleveland Hopkins
22 Airport. I didn't assume this role until the
23 contract had already been awarded. So in terms
24 of due diligence and studies or analysis or
25 justifications, I will say that I, as director

1 of public safety, I inherited the program that
2 was already in place prior to me coming.

3 Q. When was the first point in time
4 where you decided, hey, I need to take a look
5 at this and determine whether or not the City
6 of Cleveland should continue a Traffic Camera
7 Program?

8 A. Sometime after January 1st of 2006,
9 but prior to the first renewal. I just don't
10 recall the time frame.

11 Q. Okay. Between 2006 and 2011?

12 A. Well, I think there was a renewal
13 that had been made prior to that. I just don't
14 remember the terms of the original contract,
15 whether or not it was for two years or year by
16 year extension or whether it was four years or
17 five years, but sometime before the first
18 renewal, but I believe it was prior to 2011.
19 Certainly I had an understanding of the program
20 and its value prior to 2011, when we asked for
21 the extension.

22 Q. And the, sort of, year or date is
23 largely irrelevant, but regardless of when your
24 date took place, before you are going to give
25 consideration to and make a recommendation, do

1 we continue this program or not, you gather
2 empirical evidence to see whether the program
3 was effective or not; correct?

4 A. We did review the data, in terms of
5 accidents, locations, looked at some
6 statistical information that was provided to
7 us, I believe by accounting, accident location
8 throughout the region. Looked at revenue
9 stream, of course, looked to see the measures
10 to see whether or not there was an increase or
11 decrease, what was happening in the community.

12 We took a number of information
13 into consideration, including accidents,
14 traffic enforcement, citations being issued or
15 notices being issued and the revenue stream, of
16 course.

17 Q. In the course of doing that review,
18 did you review any data from other
19 jurisdictions outside of the City of Cleveland?

20 A. Yes, we did.

21 Q. Do you recall what cities or
22 municipalities you became aware of?

23 A. We looked at comparable -- I
24 remember looking at comparable -- or similar
25 programs, not comparable, similar programs in

1 other cities across other regions throughout,
2 look at the effect of this, how they were
3 utilized and the technologies they were
4 utilizing for the programs, but prior to 2011.

5 Q. During the course of that review it
6 came to your attention that there were certain
7 cities who had enacted or began a Traffic
8 Camera Program, but later disbanded it as a
9 result of voter initiative city or state wide?

10 A. I don't recall reviewing any data
11 for any communities that had a program
12 disbanded. I just don't recall.

13 Q. And I don't want to limit it to
14 data.

15 A. Yes.

16 Q. But you were generally aware at
17 that point in time that there had been
18 instances in the United States where
19 municipalities had begun a Traffic Camera
20 Program only to see the Traffic Camera Program
21 cease following a voter initiative city or
22 state wide?

23 A. I'm aware that programs had been
24 eliminated, but not why. I can't answer that
25 question directly and articulate any specific

1 knowledge or incident that I had regarding a
2 program being abolished because of legislative
3 initiative. I'm not aware.

4 Q. But you were certainly aware, prior
5 to 2013, that the City of Cleveland's neighbor,
6 East Cleveland, had a legislative measure to
7 ban or limit the use of traffic cameras?

8 MS. DINEHART: Objection to that
9 question.

10 A. I don't remember. I just don't
11 remember.

12 Q. Are you aware, sitting here today,
13 that other municipalities, other than the City
14 of Cleveland, in this community, whether it's
15 South Euclid, East Cleveland or going a little
16 further east, Ashtabula, had limited or banned
17 the use of traffic cameras?

18 A. I don't know. I know that some
19 communities continue to use them, but I don't
20 know under which authority or policy in which
21 they continue to use them. Like Newburgh
22 Heights, I have not followed it closely since
23 the voter amendment in 2014.

24 Q. But moving back to the beginning of
25 2014, when you first heard about the City of

1 Cleveland ballot initiative, I take it you
2 weren't shocked to find out, oh, my goodness,
3 voters might not like this and might try to
4 limit it or eliminate it?

5 A. Well, I was both surprised and, as
6 I stated earlier, disappointed.

7 Q. Why were you surprised? It never
8 occurred to you that voters may not like the
9 traffic cameras?

10 A. I know that some citizens, some
11 people who were cited were displeased with
12 getting a violation notice, but I thought the
13 overwhelming -- my opinion is that the program
14 had such value that people would support it.

15 Q. So going into November of 2014 you
16 thought the ballot initiative would fail?

17 A. I was surprised that it had got
18 that far.

19 - - - - -

20 (Thereupon, Plaintiff's Exhibit 4,
21 NPR Article, was marked for purposes
22 of identification.)

23 - - - - -

24 Q. I will show you what we will mark
25 for purposes of identification Plaintiff's

1 Exhibit 4, which for purposes of identification
2 is an NPR Article dated February 22nd, 2014.

3 And if you turn to the second page
4 of this exhibit, if you look in the lower
5 left-hand block, it says, here are cities that
6 rejected traffic cameras in 2011, Albuquerque.
7 Ashtabula. Bellingham, Washington. Dayton,
8 Texas. East Cleveland, Ohio. If you turn the
9 page, Garfield Heights, Ohio. Longview,
10 Washington. Monroe, Washington. South Euclid,
11 Ohio. Do you see that?

12 A. Yes, sir.

13 Q. Is it fair to say that you would
14 have known on or about the time of this article
15 that voters in other states --

16 A. I was familiar with Garfield
17 Heights, as I see the name here I remember
18 following that matter in the City of Garfield
19 Heights.

20 Q. So you knew about it at the time,
21 contemporaneously; correct?

22 A. Yes, sir, that's true.

23 Q. So in about 2011 you knew that
24 another community in Cuyahoga County had banned
25 or limited the use of traffic cameras?

1 A. I am familiar with Garfield
2 Heights, that's correct.

3 Q. You were familiar with that, in
4 other words, the voters banning the use of
5 traffic cameras?

6 A. That's correct.

7 Q. That risk that possibility that
8 voters in Cleveland might try to limit or ban
9 the use of traffic cameras, is it fair to say
10 that given the overall benefits of the traffic
11 camera you thought it better to have the
12 program and take what you hoped was a de
13 minimus risk, that it might be banned or
14 limited?

15 A. You will have to restate the
16 question, because --

17 Q. Yes.

18 So, obviously, from Garfield
19 Heights you knew that it was within the realm
20 of possibility that like Garfield Heights, City
21 of Cleveland could ban traffic cameras, that's
22 voters?

23 A. That's correct.

24 Q. When entering into a contract with
25 Xerox in 2013, you're going to look at all

1 different factors, is the contract going to
2 benefit public safety, is there a possibility
3 it could be eliminated after a year, and on
4 balance, it would have been your mindset that
5 given the tremendous benefit of public safety
6 of the Traffic Camera Program, we are willing
7 to take the relatively low risk that the voters
8 might not approve of this measure going
9 forward?

10 A. Again, you are asking me my opinion
11 as former director; correct?

12 Q. Correct, yes.

13 A. I believe that the program's value
14 was, to the extent that if there was a risk,
15 again, if there was a risk, and I'm not sure
16 that there was at this time, at least in my
17 mind, doing the action that they took, the
18 program had significant value and should
19 proceed.

20 Q. The value of the program exceeded
21 any potential risk that the voters might try to
22 end the program?

23 A. In my opinion it did.

24 Q. Other than -- I think I refreshed
25 your memory with Garfield Heights, can you

1 think of other municipalities that you knew of
2 in 2011 or 2012 that banned traffic camera?

3 A. I can't tell you why I focused on
4 Garfield Heights. It's close to my home and
5 those kind of issues, but I just remember
6 following it and reading a certain amount of
7 media coverage on it at that time. But other
8 than Garfield Heights, I don't remember any
9 other communities identified in this article.

10 Q. Moving into post November, before
11 2014, sitting here today, are you aware of why
12 the City of Cleveland terminated the Traffic
13 Camera Program?

14 A. Well, I have an understanding of
15 what I believe to be the reason.

16 Q. And let me stop you there.

17 A. Yeah.

18 Q. Because I don't want any
19 understanding that came from your attorneys.

20 Do you have an understanding, other
21 than from lawyers, as to why the Traffic Camera
22 Program stopped?

23 A. Voters made a decision.

24 Q. And what's your understanding of
25 what that decision meant?

1 A. That prohibited the use of traffic
2 cameras for enforcement purposes in the City of
3 Cleveland.

4 Q. And do you have an understanding of
5 whether or not the City of Cleveland, following
6 the ballot initiative, could continue to pay
7 Xerox monies under the contract?

8 A. Restate that question for me,
9 please.

10 Q. I will try to say it again and if
11 it doesn't make sense --

12 A. Okay.

13 Q. -- I will ask another question.
14 But do you have an understanding as
15 to whether or not, following that ballot
16 initiative, the City was prohibited from paying
17 Xerox monies under the contract?

18 A. No.

19 Q. You don't have an understanding one
20 way or the other?

21 A. I do not have an understanding.

22 Q. Okay. Do you have any
23 understanding as to why Xerox hasn't been paid
24 by the city of Cleveland following that ballot
25 initiative?

1 A. I'm trying to respond to this
2 without saying it's my understanding. The City
3 canceled the contract and that ended the
4 program.

5 Q. Okay. And are you aware that
6 there's a provision in the contract, a
7 termination provision, that says if the City
8 cancels the contract, as you testified, the
9 City has to pay Xerox a termination fee?

10 A. I'm not aware.

11 MS. DINEHART: Objection. Asked
12 and answered.

13 Q. You are not aware of that?

14 A. No. No, sir.

15 Q. You weren't in any discussions,
16 involved in any discussions about whether or
17 not the City of Cleveland should pay that
18 termination fee?

19 A. Other than the meeting, which I
20 articulated with the representatives from Xerox
21 following the vote, was in a meeting or
22 discussion that I was a participant.

23 Q. Did that termination fee come up in
24 that meeting?

25 A. I don't recall.

1 Q. When do you recall it first coming
2 to your attention that there may be a
3 termination fee in the contract?

4 A. Sometime after Xerox initiated the
5 litigation.

6 Q. And how did that come to your
7 attention?

8 A. I believe a consultant for -- a
9 consultant for Xerox called me and asked me to
10 help facilitate a meeting so he could put the
11 matter to rest. I shared that information with
12 the director of public safety -- not the
13 director of public safety, the Director of Law,
14 Barbara Langhenry, that I had received a call
15 and was asked to help facilitate a meeting.

16 Q. Who was the consultant?

17 A. Eddie, E-D-D-I-E. Eckart,
18 E-C-K-A-R-T.

19 Q. And I just want to make sure we
20 have a timeline of when this would have
21 occurred.

22 A. Well, I can --

23 Q. And, unfortunately, I only have the
24 benefit of an amended complaint, but Xerox
25 filed an amended complaint in August and

1 probably the original complaint in June of
2 2015, would it have been closer to the time of
3 the --

4 A. I remember --

5 Q. -- ballot initiative?

6 A. -- a conversation that I had with
7 Eddie Eckart, because I was informed of the
8 same, and I believe it was in April of 2015.

9 Q. And what did Eddie say to you?

10 A. That it was a goal, I think in his
11 mind, again, the exact conversation was that
12 they were hopeful that the City and Xerox could
13 come to some kind of resolution. And I thanked
14 him for his call. I told him where I was at.
15 Told him I would get back with him or someone
16 would get back and I shared the information
17 with the Director of Law, Barbara Langhenry.

18 Q. I don't want to know what you spoke
19 about with Barbara.

20 A. Okay.

21 Q. But was it Eddie that brought up
22 there was a termination fee in the contract?

23 A. No, I am sure he did not.

24 Q. Your knowledge of the termination
25 fee came from the law department, I don't want

1 to know the substance of those conversations,
2 but that's where it came from?

3 A. I believe so, but I can't state
4 specifically whether it was the law department
5 or from another public safety source. I did
6 learn of it, but I don't remember the source of
7 that information.

8 Q. And after you learned of it, did
9 you go back to review the contract to see what
10 the contract said about a termination fee?

11 A. No, sir, I did not.

12 Q. Sitting here today, do you have an
13 understanding of the termination provision?

14 A. No, sir, I do not.

15 Q. I take it you didn't make any
16 recommendations to anyone within the City of
17 Cleveland to pay or not pay a termination fee?

18 A. No, sir.

19 Q. I'm sorry, it was a double
20 negative. My statement is correct?

21 A. I did not make a recommendation to
22 anyone regarding the settlement of this
23 litigation.

24 Q. Is it your understanding that after
25 the ballot initiative the cameras couldn't be

1 used for surveillance?

2 A. I don't recall that ever being
3 discussed.

4 Q. Okay. But you knew that the
5 cameras had that capacity to be used for
6 surveillance?

7 A. That's correct.

8 Q. And that the ballot initiative was
9 being driven by citations rather than
10 surveillance?

11 A. It was being driven by enforcement,
12 that's correct.

13 Q. And is it fair to say that the
14 cameras could have continued to operate and
15 used for surveillance?

16 A. I believe the technology would
17 support that.

18 Q. But you didn't have any discussions
19 with anyone within the City of Cleveland to
20 say, hey, the surveillance aspect of these
21 cameras are valuable, let's keep them on even
22 if they are not issuing citations?

23 A. I did not.

24 Q. They could have been used that way?

25 A. I believe it's possible they could

1 have.

2 Q. And, as you have previously
3 testified, there some benefits to the cameras,
4 even if they are not operable? In other words,
5 folks see the signs, they see the cameras, they
6 slow down, they stop running red lights;
7 correct?

8 A. I believe that there is -- if
9 there's consequences for failing to adhere to
10 the signage and speed limit.

11 Q. Well, not only are there
12 consequences, but there's -- it impacts driver
13 activity, whether or not you receive a
14 citation? In other words, I'm going to slow
15 down if I see a sign, I'm not going to run a
16 red light if I see a sign or a camera?

17 A. I believe that it has an impact if
18 there's a linkage between the signage and the
19 potential consequences by failing to adhere to
20 the speed limit or red light.

21 Q. But not everyone who eventually
22 slows down in a traffic zone receives a
23 citation?

24 A. That's right.

25 Q. There an impact of seeing the sign

1 and deciding, I'm going to hit the brakes, I'm
2 not going to go 35 in a school zone, I'm going
3 to go 20?

4 A. The signage is there without any
5 potential risk to the motorist for failure to
6 adhere to it. There is no follow through, no
7 consequences. I don't think -- the sign loses
8 its effect.

9 Q. Well, do you know what percentage
10 of the drivers in the City of Cleveland
11 actually know whether or not there's been a
12 ballot initiative and impact to the traffic
13 cameras?

14 A. I do not.

15 Q. Fair to say there is a substantial
16 portion of folks who, if you left up the signs
17 and cameras and didn't have the cameras
18 operative, would still say, oh, my goodness, I
19 need to slow down, I need to not run a red
20 light?

21 A. Might.

22 Q. Would that be your best
23 understanding of what would likely happen if
24 there was a significant percentage of drivers
25 who would see the cameras, see the signs and

1 not violate City laws?

2 MS. DINEHART: Objection.

3 A. It would be a guess on my part. I
4 couldn't respond with any kind of certainty to
5 that possibility.

6 Q. Okay. But you do know that not
7 every driver receives a violation, that there
8 are drivers who don't receive a violation were
9 encouraged by the signs and the cameras to
10 adhere to the traffic laws?

11 MS. DINEHART: Objection.

12 A. I believe that it is the placement
13 of the traffic cameras, the warning signs, and
14 the program itself had an impact on individuals
15 reducing their speed -- speed within the City
16 of Cleveland.

17 Q. Following the ballot initiative,
18 did you give any consideration to whether or
19 not the cameras and signs should remain in
20 place as a deterrent to speeding and running
21 red lights?

22 A. No. I did not. I was not in a
23 role at that time to -- I was not in a role at
24 that time to make that kind of recommendation
25 if I had agreed.

1 Q. Do you recall any conversations on
2 that topic?

3 A. I recall none.

4 Q. And I should expand it. Any
5 communication on that topic, whether they were
6 oral or in writing?

7 A. None.

8 Q. Other than the communication you
9 had with Mr. Eckart, which was passed along to
10 the City of Cleveland following the ballot
11 initiative, do you recall any conversations
12 about resolving the conflict with Xerox, other
13 than with counsel?

14 A. None.

15 Q. Okay. And I don't need to show
16 you, but I will represent to you there were a
17 number of pieces of correspondence exchanged
18 between Mr. Jones and others within the City of
19 Cleveland on the one hand and Xerox on the
20 other, following the initiative. I don't see
21 you copied on those communications, but I just
22 want to confirm that you weren't receiving
23 those communications or weighing in on those
24 communications?

25 A. I had no memory of receiving any

1 correspondence post 2000 -- the vote, the
2 electoral vote. I don't receive -- other than
3 my limited contact with Eddie Eckart, none.

4 Q. Okay. Similarly, following the
5 initiative, you weren't involved in any
6 discussions or decisions about, we should not
7 pay Xerox, we should pay Xerox a termination
8 fee or we should pay Xerox on a monthly basis
9 through the life of the contract?

10 A. No, sir.

11 Q. Okay. When did you first learn
12 about this litigation?

13 A. Although I may have anticipated
14 some litigation, I don't believe I learned
15 about it until sometime after it was initiated
16 by Xerox. I just don't remember the time
17 frame.

18 Q. Okay. And what effort, if any,
19 have you taken to preserve documents that may
20 be relevant to the litigation?

21 A. Archiving in my calendar those
22 notes and information that I may have had some
23 relationship to this litigation.

24 Q. When you say archiving, what did
25 you do?

1 A. Again, referring back to my
2 calendar and Outlook, just maintaining a record
3 of any conversations or contact that I may have
4 had regarding litigation.

5 Q. Just various organizations have
6 different retention policies --

7 A. Okay.

8 Q. -- does your e-mail have an auto
9 delete function?

10 A. I do not believe so. I don't --
11 anything deleted, I think the individual would
12 have to delete themselves.

13 Q. Does there come a point in time
14 where your e-mails rollover to an archive
15 rather than --

16 A. I believe that they're archived
17 after the end of the calendar year is my
18 understanding.

19 Q. Okay. So all of your e-mails in
20 2015 get archived beginning of 2016?

21 A. I --

22 MS. DINEHART: If you don't know,
23 don't guess.

24 A. Yeah. I moved from one safety
25 system to a city wide e-mail system server. I

1 don't know what happens, what's available prior
2 to 2014. I just don't know.

3 Q. Did you keep a hard copy file, as
4 it relates to the Xerox contract for the
5 Traffic Camera Program?

6 A. I did not personally maintain any
7 files.

8 Q. Is it your practice to take notes
9 during meetings?

10 A. Generally I will.

11 Q. Do you have any notes on your
12 meetings with Xerox or the City of Cleveland
13 relative to the Traffic Camera Program?

14 A. Nothing that would not have been
15 retained in my Outlook system.

16 Q. Just so I understand your practice,
17 is it your practice to take handwritten notes,
18 convert those notes to a written format?

19 A. Or recollections that I have had
20 from the meeting, just a synopsis of the
21 meeting that I would retain within my Outlook
22 calendar.

23 Q. Once you are done transferring your
24 handwritten notes to the electronic format you
25 dispose of those handwritten notes?

1 A. If I took any, usually, it was
2 mostly recollection. This was the topic, this
3 was the conversation, this was the program,
4 this was the agenda, and put it in my Outlook.

5 Q. Are you aware that following the
6 ballot initiative that Xerox continued to
7 provide services for the City of Cleveland?
8 Are you aware of whether tickets continue to
9 get processed and paid following the ballot
10 initiative?

11 A. I do remember that for some period
12 of time following the ballot initiative that
13 tickets were still being provided to the
14 Division of Police and the clerks of courts for
15 some period of time.

16 Q. Do you know whether that continues
17 to today?

18 A. No, sir, I do not.

19 Q. Were you involved in any
20 discussions or decisions relative to, should
21 the City of Cleveland continue to process
22 tickets following the ballot initiative?

23 A. I believe that discussion was held,
24 but I was not a participant in it.

25 Q. How did it come to your attention

1 that such a discussion was held?

2 A. It may have been third-hand
3 information from the Department of Public
4 Safety, Director of Public Safety or someone
5 within Public Safety, that I just don't recall
6 whom in the timeline format.

7 Q. Regardless of the whom or the time,
8 was the substance of the communications, hey,
9 we are going to continue to process tickets and
10 collect revenue?

11 A. I don't recall that conversation.

12 Q. What do you recall about the
13 substance of the conversations?

14 A. That some tickets or some notices
15 that had been issued prior to are violations
16 that had been identified prior to the ballot
17 initiative were waiting to be processed, they
18 were in the queue for possessing by either the
19 Division of Police or Clerk of Courts. So
20 there was a period of time where there was a
21 backlog of citations or notices prior to the
22 ballot that were in the queue that violations
23 had been identified that were waiting to either
24 be processed by police or the Clerk of Courts.

25 Q. Are you aware of Xerox having any

1 role in the processing of those violations
2 following the ballot initiative?

3 A. I know what their -- my
4 understanding was their role, of course, was to
5 provide information to the Division of Police
6 for validation purposes and to the Clerk of
7 Courts. So they had a specific role in that
8 and they did provide information that were
9 violations to the Division of Police, the Clerk
10 of Courts, ultimately the Clerk of Courts.

11 Q. Following the ballot initiative?

12 A. Prior to, I'm not sure about
13 afterwards.

14 Q. So sitting here today, you don't
15 know whether Xerox continued to provide
16 services following the ballot initiative and as
17 a result the City of Cleveland received
18 millions of dollars in revenue at a time when
19 the City of Cleveland wasn't paying Xerox?

20 MS. DINEHART: Objection. Compound
21 question.

22 A. I'm not aware of that.

23 Q. Are you surprised to learn that
24 fact, that the City of Cleveland wasn't paying
25 Xerox, Xerox continued to provide services and

1 as a result that Cleveland made millions of
2 dollars in revenue?

3 A. No.

4 MS. DINEHART: Objection. Compound
5 question.

6 A. I don't know that. I don't know
7 that.

8 Q. Whether or not you know it, does
9 that surprise you?

10 A. First of all, I don't believe it,
11 but I don't want to challenges anybody's
12 veracity here. I don't believe it.

13 Q. Because that wouldn't make sense?

14 A. That's correct.

15 Q. I'm sorry?

16 A. That's correct.

17 MR. BRENNAN: Why don't we take a
18 quick five-minute break?

19 (Short recess had.)

20 Q. Sir, just so you are aware,
21 document production has not yet been completed
22 in the litigation, so there is a possibility I
23 would ask to continue your testimony at some
24 later date, but, you know, as of right now this
25 concludes your testimony for today. I

1 appreciate your time and your cooperation.

2 A. Thank you.

3 Q. Thank you.

4 MS. DINEHART: At this point you
5 have the opportunity to either read the
6 transcript of the deposition or trust that
7 Christine has done a wonderful job. Hooray.
8 When you do have the opportunity to read you
9 can correct basic typographical errors, but you
10 can't change your testimony. We would
11 recommend at this point that you waive, but it
12 is up to you. What would you like to do?

13 THE WITNESS: I would like to
14 waive.

15 (Deposition concluded at 11:54 a.m.)
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1 Whereupon, counsel was requested to give
2 instruction regarding the witness's review of
3 the transcript pursuant to the Federal Rules.
4

5 SIGNATURE:

6 It was agreed by and between counsel and the
7 parties that the reading and signing of the
8 transcript of said deposition, be and the same
9 is hereby waived.
10

11 TRANSCRIPT DELIVERY:

12 Counsel was requested to give instruction
13 regarding delivery date of transcript.
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REPORTER'S CERTIFICATE

The State of Ohio,)

SS:

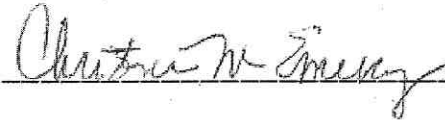
County of Cuyahoga.)

I, Christine M. Emery, a Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the within named witness, MARTIN L. FLASK, was by me first duly sworn to testify the truth, the whole truth and nothing but the truth in the cause aforesaid; that the testimony then given by the above-referenced witness was by me reduced to stenotypy in the presence of said witness; afterwards transcribed, and that the foregoing is a true and correct transcription of the testimony so given by the above-referenced witness.

I do further certify that this deposition was taken at the time and place in the foregoing caption specified and was completed without adjournment.

1 I do further certify that I am not
2 a relative, counsel or attorney for either
3 party, or otherwise interested in the event of
4 this action.

5 IN WITNESS WHEREOF, I have hereunto
6 set my hand and affixed my seal of office at
7 Cleveland, Ohio, on this 15th day of
8 April, 2016.

9
10
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12 
13

14 Christine M. Emery, Notary Public
15 within and for the State of Ohio
16

17 My commission expires January 19, 2019.
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[& - allows]

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Federal Rules of Civil Procedure

Rule 30

(e) Review By the Witness; Changes.

(1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:

(A) to review the transcript or recording; and

(B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.

(2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

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VERITEXT LEGAL SOLUTIONS
COMPANY CERTIFICATE AND DISCLOSURE STATEMENT

Veritext Legal Solutions represents that the foregoing transcript is a true, correct and complete transcript of the colloquies, questions and answers as submitted by the court reporter. Veritext Legal Solutions further represents that the attached exhibits, if any, are true, correct and complete documents as submitted by the court reporter and/or attorneys in relation to this deposition and that the documents were processed in accordance with our litigation support and production standards.

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